



# Hire Intelligence

The Intelligent Choice in Computer and Audio Visual Rentals

## HIRE INTELLIGENCE INTERNATIONAL LIMITED

### FIRST QUARTER CASH FLOW AND TRADING 27 OCTOBER 2006

Leading short term computer rental group, Hire Intelligence International Limited (ASX:HII), is pleased to announce improvements in both profits and cash reserves during the first quarter.

The earnings before interest tax and amortisation (EBITA) for the first quarter of \$652,000 were 31.0% higher than the corresponding period in the prior year.

The attached Appendix 4C for the quarter ended 30 September 2006 shows cash growing from \$7,084,000 as at 30 June 2006 to \$7,358,000 at quarter end. Net operating cash flows increased by \$887,000 compared with an increase of \$670,000 for the same quarter last year. Net investing cash flows of \$612,000 compares with \$333,000 for the same quarter last year due to the updating and expansion of our rental fleet.

Hire Intelligence remains confident of achieving an EBITA within the previously announced range of \$1,600,000 to \$2,600,000. This compares with an EBITA of \$1,899,000 in the 2006 financial year.

Hire Intelligence is also extremely proud to announce that its most recently appointed United Kingdom Franchisee, Paul Gilmore, has won the coveted UK Start Ups Franchisee of the Year Award sponsored by NatWest Bank.

Other sponsors include BT, Sage, Vodafone and BlackBerry.

This is a well deserved reward after only one year of operating his Hire Intelligence Franchise and reflects the hard work, dedication and professionalism Paul has devoted to building his business. It is also a significant tribute to Hire Intelligence's in depth training programmes, business process technology and information systems technology.

Hire Intelligence Franchisees have also seen improving results with average profits increasing for 2 consecutive years.

**Tom CRAIG**  
**Chairman & Managing Director**  
**Hire Intelligence International Limited**  
**(08) 9284 1166**

# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001

Name of entity

HIRE INTELLIGENCE INTERNATIONAL LIMITED

ABN

79 098 210 121

Quarter ended ("current quarter")

30 SEPTEMBER 2006

### Consolidated statement of cash flows

	Current quarter \$A'000	Year to date (3 months) \$A'000
<b>Cash flows related to operating activities</b>		
1.1 Receipts from customers	2,219	2,219
1.2 Payments for		
(a) staff costs	(641)	(641)
(b) advertising and marketing	(115)	(115)
(c) research and development	-	-
(d) leased assets	-	-
(e) other working capital	(633)	(633)
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	106	106
1.5 Interest and other costs of finance paid	(2)	(2)
1.6 Income taxes paid	(47)	(47)
1.7 Other (provide details if material)	-	-
<b>Net operating cash flows</b>	<b>887</b>	<b>887</b>

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	Current quarter \$A'000	Year to date (3 months) \$A'000
1.8 Net operating cash flows (carried forward)	<b>887</b>	<b>887</b>
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	(710)	(710)
(e) other non-current assets	(12)	(12)
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	110	110
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	<b>(612)</b>	<b>(612)</b>
<b>1.14 Total operating and investing cash flows</b>	<b>275</b>	<b>275</b>
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	-
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	(1)	(1)
1.19 Dividends paid	-	-
1.20 Other (provide details if material)	-	-
<b>Net financing cash flows</b>	<b>(1)</b>	<b>(1)</b>
<b>Net increase (decrease) in cash held</b>	<b>274</b>	<b>274</b>
1.21 Cash at beginning of quarter/year to date	7,084	7,084
1.22 Exchange rate adjustments to item 1.20	-	-
1.23 <b>Cash at end of quarter</b>	<b>7,358</b>	<b>7,358</b>

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**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	133
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

Payments arising from operating activities relate to salaries and fees paid to Directors and their associates.
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**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

None
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2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

None
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**Financing facilities available**

*Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).*

		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities	3	3
3.2	Credit standby arrangements	-	-

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**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	490	703
4.2	Deposits at call	6,868	6,381
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
<b>Total: cash at end of quarter (item 1.23)</b>		<b>7,358</b>	<b>7,084</b>

**Acquisitions and disposals of business entities**

		Acquisitions <i>(Item 1.9(a))</i>	Disposals <i>(Item 1.10(a))</i>
5.1	Name of entity	None	None
5.2	Place of incorporation or registration		
5.3	Consideration for acquisition or disposal		
5.4	Total net assets		
5.5	Nature of business		

**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.



Sign here: ..... Date: 27 October 2006.  
 (Company secretary)

Print name: Keegan Cage

**Notes**

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1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
  2. The definitions in, and provisions of, *AASB 1026: Statement of Cash Flows* apply to this report except for the paragraphs of the Standard set out below.
    - 6.2 - reconciliation of cash flows arising from operating activities to operating profit or loss
    - 9.2 - itemised disclosure relating to acquisitions
    - 9.4 - itemised disclosure relating to disposals
    - 12.1(a) - policy for classification of cash items
    - 12.3 - disclosure of restrictions on use of cash
    - 13.1 - comparative information
  3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.
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